SHI QI

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RESEARCH INTERESTS

Industrial Organization, Productivity, Industry Regulation and Policy, Organizational Behavior

PROFESSIONAL AFFILIATIONS

Assistant Professor, 2016-Present. Economics Department, College of William and Mary

Visiting Scholar:
Research Department, Federal Reserve Bank of St. Louis. July 2017 & July 2018 & July 2019.
Research Department, Federal Reserve Bank of Minneapolis, May 2019.
Bureau of Economic Analysis. January 2018

Assistant Professor, 2009-2016. Department of Economics, Florida State University.

Research Analyst, 2005-2009. Research Department, Federal Reserve Bank of Minneapolis.

EDUCATION

University of Minnesota
PhD in Economics, 2009.
MA in Economics, 2008.

Arizona State University
BS in Economics, 2003.

JOURNAL PUBLICATIONS

Leung, T., Qi, S., & Yuan, J. Movie Industry Demand and Theater Availability, ***Review of Industrial Organization.*** Accepted.

Qi, S. (2019) Advertising, Industry Innovation, and Entry Deterrence. ***International Journal of Industrial Organization***, 65, 30-50.

Chen, D., Qi, S., & Schlagenhauf, D. (2018) Corporate Income Tax, Legal Form of Organization, and Employment. ***American Economic Journal: Macroeconomics****, 10(4), 270-304*

Cooper, D., Ioannou, C., & Qi, S. (2018) Coordination with Endogenous Contracts: Incentives, Selection, and Strategic Anticipation. ***Games and Economic Behavior****, 112, 78-97.*

Chen, D., & Qi, S. (2016) The Importance of Legal Form of Organization on Access to Fund for Small Corporations. ***Economic Inquiry****, 54(3), 1607-1620.*

Brandts, J., Cooper, D., Fatas, E., & Qi, S. (2016). Stand by Me: Experiments on Help and Commitment in Coordination Games. ***Management Science***, *62(10), 2916-2936*

Ioannou, C., Rustichini, A., & Qi, S. (2015). Group Payoffs as Public Signals. ***Journal of Economic Psychology***, 48, 89-105.

Ioannou, C., Rustichini, A., & Qi, S. (2013). A Test of Stability in a Linear Altruism Model. ***Economics Letters***, 121, 85-89.

Qi, S. (2013). The Impact of Advertising Regulation on Industry: The Cigarette Advertising Ban of 1971. ***RAND Journal of Economics***, *44, 215–248.*

WORKING PAPERS

Leung, T. & Qi, S., Globalization and the Rise of Action Movies in Hollywood.

Cooper, D., Fatas, E., Morales, A., & Qi, S., An Experimental Study of Persistence of Types in Level-k Models.

Bridgman, B., Qi, S., & Schmitz, J., Cartels Destroy Productivity: Evidence from the New Deal Sugar Manufacturing Cartel (1934-74).

WORK IN PROGRESS

"The Kansas Tax Experiment: A Look at the Legal Form of Organization," with Don Schlagenhauf.

"The Evaluation of the Legal Form of Organization and the decline of Labor Income in the U.S.," with Sungki Hong and Don Schlagenhauf.

"Paying for Sugar and Getting Waste: Member Side-payments in the New Deal Sugar Cartel," with Benjamin Bridgman and James Schmitz.

"Why did the Puerto Rico Sugar Industry Collapse in the 1960s," with Benjamin Bridgman, Arilton Teixeira, and James Schmitz.

"How the U.S. Dental Monopoly Created the American Oral-Health Crisis," with James Schmitz.

"Do State Laws Protecting Small Stores Make a Difference," with Guihong Chen.

OTHER PUBLICATIONS

"The Economic Performance of Cartels: Evidence From the New-Deal US Sugar Manufacturing Cartel, 1934-74," with Benjamin Bridgman and James Schmitz, Federal Reserve Bank of Minneapolis Staff Report #437.

HONORS, FELLOWSHIPS AND AWARDS

College of William and Mary Summer Research Grant, 2017-2018; 2018-2019.

Florida State University FYAP Award, 2010.

Heller Fellowship in Public Policy Economics, University of Minnesota, 2008-2009.

Hardy Third Year Paper Competition Second Prize, Department of Economics, University of Minnesota, 2006.

TEACHING EXPERIENCE

Industrial Organization, College of William and Mary, 2017-

Intermediate Microeconomic Theory, College of William and Mary, 2016-

Honor Principle of Microeconomics, Florida State University, 2010-2016

Graduate Industrial Organization, Florida State University, 2009-2015

Ph.D. Workshop, Florida State University, 2013-2014

Business Organization and Market Structure, Florida State University, 2011

Graduate Microeconomic Theory (Minors), Recitation Sections, University of Minnesota, 2004-2005.

CONFERENCE PRESENTATIONS

2018: Second Global Macroeconomic Workshop, Marrakech Morocco.
The 2018 China Meeting of the Econometric Society, Shanghai, China.
2014: North American Summer Meetings of the Econometric Society, Univ. of Minnesota, MN.
2013: Society of Economic Dynamics Meeting, Seoul, South Korea.
2012: Midwest Macro Conference, University of Notre Dame, ID.
2011: Society of Economic Dynamics Meeting, Gent, Belgium.
North American Summer Meetings of the Econometric Society, St. Louis, MO.
International Industrial Organization Conference, Boston, MA.
The ESA Meeting, Tucson, AZ.
2009: Summer Institute in Competitive Strategy, UC Berkeley, Berkeley, CA.
2007: North American Summer Meetings of the Econometric Society, Duke University, NC.
Midwest Theory Economics Meetings, Minneapolis, MN
2006: Midwest Theory Economics Meetings, Purdue University, ID.

PROFESSIONAL ACTIVITIES

Referee for *Journal of Political Economy, International Economic Review, Journal of Public Economics, RAND Journal of Economics, Games and Economic Behavior, Journal of Industrial Organization, International Journal of Industrial Organization, Experimental Economics, and European Journal of Law and Economics.*

Outside Reviewer of *National Science Foundation*.